

Giving you the power to decide



A Complete Financial Solution for Today and Tomorrow

We understand the environment you're competing in and the power Agilent products can play in increasing your productivity and competitiveness. Capital Solutions is committed to provide financial products and solutions to meet whatever objectives drive your business: to refresh or upgrade technology easily, match payments to usage, or maintain flexibility as your needs change.

It's Simple

"One-Stop" Shopping

We can finance your entire solution: hardware, software and services (training, maintenance and installation) in one easy payment, customized to meet your needs.

Reasons to Lease

Cash Management

- Predictable, affordable payments
- May address capital budget limitations
- Opportunity cost consideration
- Preserve cash and credit lines for other uses

Technical Considerations

- Obsolescence hedge
- Facilitates upgrades and add-ons
- Leverage installed equipment as a source of funding for new projects

Flexibility and Convenience

- Customized structures
- Entire solution simplified into one easy payment
- No asset disposition worries under certain lease structures
- Payments or term can be matched to use



Benefits of Leasing with Capital Solutions

Predictable and Affordable Payments

Lease payments may be structured to meet your needs in order to manage cash flow.

Customized Structures

We offer you tailored payment options such as deferred payments, matching payments to use or lease term to length of project. A variety of end of lease options are also available, such as renewal, purchase or return.

May Address Capital Budget Limitations

Leasing may help you address capital budget limitations or lengthy approval processes. Leasing may accelerate the process of getting you the equipment you need today.

Obsolescence Hedge

Leasing may allow you to stay ahead of the curve by providing the flexibility to migrate to the latest technology when you need it.

A Single Source for All Your Needs

Your entire acquisition of hardware, software, maintenance and implementation may be simplified into one easy, monthly payment. This eliminates the need to pay multiple vendors' invoices each month.

Opportunity Cost Considerations

In a low interest rate environment, investing at a higher rate of return may make more sense.

Preserves Working Capital

Without the large capital outlay of a purchase, cash may be strategically re-invested into your business. Credit lines may also be saved for other operating needs.

Easy Upgrades

Leasing may provide you with the flexibility to upgrade and add-on as your business grows. Leasing may also allow you to redeploy assets when the need arises.

The Options are Up to You

Fair Market Value (FMV) Lease

- Low monthly payments
- Protection from technological obsolescence
- End of term flexibility
- None of the risks of ownership

\$1 Purchase Option

- Low monthly payments with ownership at end of term
- Preserves existing credit facilities for more strategic use
- Fixed rate payments are easy to budget
- 100% financing for entire solution (third party, software, services, installation and training)

Customized Structures to Meet Your Needs

- Monthly and quarterly payments
- Deferred payments
- Step payments
- Seasonal payments
- Shortened or lengthened lease terms

You can count on GE's Capital Solutions deliver financial products and services to meet your specific needs.

For more information please call us at 1-866-230-4600.



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